



## BUSINESS PROPOSAL

We invite you to consider the possibility of cooperation with INNA TOUR as the general agent of your airline in Russia and the CIS countries.

Taking into consideration many years of experience in cooperation with leading Russian and foreign carriers, as well as a general agent, INNA TOUR is ready to provide you with the implementation of the following functions:

1. Russian air transportation market overview and usage of established distribution channels:
  - consolidation of the sales on the Russian tourism market on a charter / block charter basis
  - integration into search and distribution systems, including leading Russian consolidators and OTAs
  - modernization, maintenance and promotion of the airline website
  - e-commerce department function
2. Assistance in organizing insurance of airline aircraft on routes, operated in Russian Federation territory.
3. Assistance in coordinating slots, obtaining permits from the aviation authorities of Russia and the CIS countries to operate charter / regular flight programs of varying complexity.
4. Organization of accommodation and stay (partial / full shift change) of crews on the territory of the Russian Federation.
5. Organization of airline ground handling services at airports in Russia and the CIS under direct/tripartite agreements, assistance in increasing the commercial efficiency of cooperation with Russian suppliers.
6. 24-hour bilingual contact center (Russian, English), organizing passenger information.
7. Assistance in automating business processes for issuing air tickets and processing additional services, compliance of protocols for processing personal data with the requirements of the legislation of the Russian Federation.

### About the company:

INNA TOUR LLC - is one of the pioneers of the Russian tourism market (founded 1992). For 32 years, the company has repeatedly been the initiator and driver of innovative technological trends in the industry.

The project team (INNA TOUR group of companies) has received numerous professional awards for its success in cooperation with leading Russian and foreign airlines:

- 1995-2003 – Agent No. 1 of Aeroflot - Russian Airlines
- 2004-2010 – Agent No. 1 of TRANSAERO
- 2011-till now – general sales agent of RUSLINE airline
- 2015-till now – general sales and supervisor agent of ALMASRIA UNIVERSAL AIRLINES

We are ready to arrange a meeting and discuss all details of our mutual cooperation.

Sincerely yours,  
Chief Board Directors  
INNA TOUR LLC

Vice President, Digital Technologies Division  
NCP “Incoming Domestic Tourism Association”

Inna Beltyukova